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Freedom Hill Cooperative, Inc Operating Budget For the Fiscal Year Ending 9/30/19

| | | | | | | | Membe | er | \$ | 15 | |
|----------------|----------------|----------------------------------|-------------------|-----|---------|----------|------------------|----------|----------|----------|--|
| | | DDAFT 0/4 4/4 0 | | | | | Non m | ember | \$ | 15 | |
| DRAFT 8/14/18 | | | | | | | | Fee Chan | | nge | |
| | | | | | | | Effective 1/1/19 | | | | |
| | | | 09/30/18 09/30/18 | | 9/30/18 | 09. | /30/19 | 09/30/19 | | | |
| Account | | | Budget | | Budget | | Budget | | Budget | | |
| | | | | | | | | | | | |
| <u>Revenue</u> | and Ca | sh Receipts | | | | | | | | | |
| | (1) | Lot rent-Member | \$ | 385 | | | \$ | 400 | | | |
| | | # of Member units | | 146 | | | | 147 | | | |
| | (1) | Lot rent-Non-member | \$ | 455 | | | \$ | 470 | | | |
| | | # of Non-member units | | 2 | | | | 1 | | | |
| 3101 | | Gross Annual Rent-Member | | | | 670,140 | | | \$ | 698,985 | |
| 3102 | | Gross Annual Rent-Non-Member | | - | \$ | 10,860 | | | \$ | 5,595 | |
| | | Gross Annual Rents | | | | 681,000 | | | \$ | 704,580 | |
| 3107 | | Less: Vacancy and Rent Loss (2%) | | | \$ | (13,617) | | | \$ | (14,088) | |
| 3125 | | Late charges and other fees | | | \$ | 4,200 | | | \$ | 4,200 | |
| | (4) | Membership subscription fees | | | \$ | 1,000 | | | \$ \$ | 1,500 | |
| | (4a) | Application fee income | | | \$ | 720 | | | | 720 | |
| 3109 | ٠, | Other Misc Income | | | \$ | 5,800 | | | \$ | 5,800 | |
| 9051 | (5) | Interest income | | - | \$ | 180 | | | \$ | 180 | |
| | | Total Cash Inflow | | | \$ | 679,283 | | | \$ | 702,892 | |
| Operating | ı Expei | ises: | | | | | | | | | |
| | | <u>enance</u> | | | | | | | | | |
| 5010 | | Maintenance and repairs | | | \$ | 1,800 | | | \$ | 1,800 | |
| 5010 | | Supplies | | | \$ | 300 | | | \$ | 300 | |
| 5010 | | Water system Maintenance | | | \$ | 8,400 | | | \$ | 11,200 | |
| 5011 | ` , | Subcontractor fees | | | \$ | 5,100 | | | \$ | 7,600 | |
| 5012 | | Grounds | | | \$ | 7,200 | | | \$ | 10,500 | |
| 5014 | | Vehicle Fuel | | | \$ | 1,800 | | | \$ | 1,560 | |
| 5016 | | Vehicle maintenance | | | \$ | 4,700 | | | \$ | 11,300 | |
| 5040 | | Trash removal | | | \$ | 7,500 | | | \$ | 7,500 | |
| 5050 | | Salt and sand/Snow Removal | | | \$ | 6,000 | | | \$ | 7,200 | |
| 5098 | (7c) | Water System Filtration media | | | \$ | 17,820 | | | \$ | 15,000 | |
| | <u>Utiltit</u> | | | | | | | | | | |
| 6074 | . , | Electric | | | \$ | 21,000 | | | \$ | 18,720 | |
| 6075 | | Heat | | | \$ | 3,875 | | | \$ | 2,925 | |
| 6078 | | Water testing and maintenance | | | \$ | 9,540 | | | \$ | 9,600 | |
| 6079 | (16) | Septic pumping | | | \$ | 11,700 | | | \$ | 12,500 | |

15

Member \$

Freedom Hill Cooperative, Inc Operating Budget For the Fiscal Year Ending 9/30/19

| | | | | | | Non | member | э \$ | 15 |
|---------|--|-------------------|--------|----------------|-----------------------------|-------------------------------|--------|----------|--------------|
| | DRAFT 8/14/18 | | | | INOII | | | | |
| | | | | | Fee Change Effective 1/1/19 | | | | |
| | | 09/30/18 09/30/18 | | | 9/30/18 | 09/30/19 | | | 9/30/19 |
| Account | ccount | | Budget | | Budget | | Budget | | Budget |
| | | | | | 3 - 3 | | g | | |
| | Administrative Expenses | | | | | | | | |
| 7035 | Bad debt expense | | | \$ | - | | | \$ | - |
| 8006 | (17) Committee expenses (Office supplies/M | larketing | g): | | | | | | |
| | Board of Directors | \$ | 480 | | | \$ | 480 | | |
| | Communications | \$ | - | | | \$ | - | | |
| | Grievance Committee | \$ | - | | | \$ | - | | |
| | Membership Committee | \$ | 720 | | | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 720 | | |
| | Social Committee | \$ | - | | | \$ | - | | |
| | Maintenance committee | \$ \$ \$ | - | | | \$ | - | | |
| | Finance Committee | \$ | _ | | | \$ | _ | | |
| | Nominating Committee | \$ | _ | | | \$ | _ | | |
| 8006 | Total committee expenses | | | \$ | 1,200 | \$ | 1,200 | • | |
| 8006 | Other Office Expenses | | | \$ | 300 | \$ | 300 | \$ | 1,500 |
| 8007 | (18) Telephone and postage | | | \$ | 2,520 | Ψ | 000 | \$ | 2,520 |
| 8090 | (19) Professional fees-Legal | | | φ | 1,200 | | | \$ | 1,200 |
| 8091 | (20) Professional fees-Audit | | | \$ \$ \$ | 6,900 | | | \$ | 7,100 |
| 8098 | Other Administrative expenses | | | Ψ | 0,900 | Ф | | Ψ | 7,100 |
| 8098 | Bank service charges | | | Ф | | \$ \$ | - | Ф | |
| 8150 | | | | \$ \$ | 20,760 | Φ | | \$ \$ | 20,820 |
| | (21) Accounting/bookkeeping fees | | | Ф \$ | • | | | э \$ | |
| 9025 | (22) State income taxes | | | Ф | 2,580 | | | Ф | 2,496 |
| | Taxes and insurance | | | | | | | | |
| 6205 | (23) Property taxes | | | \$ | 121,080 | | | \$ | 131,340 |
| 6210 | (24) Insurance | | | \$ | 8,940 | | | \$ | 10,020 |
| 00 | (= .) | | | Ψ | 0,0.0 | | | Ψ | . 0,020 |
| | Total operating expenses | | | \$ | 272,215 | | | \$ | 294,701 |
| | Other cash flow uses: | | | | | | | | |
| | Replacement Reserve deposits | | | \$ | 30,000 | | | \$ | 42,000 {a} |
| | Mortgage-Bank of NH | | | | 309,956 | | | \$ | 309,956 |
| | Mortgage-NHCLF | | | \$ | 37,380 | | | \$ | 37,380 |
| | Loan-Culvert Project | | | \$ | 15,608 | | | \$ | 15,608 |
| | | | | • | , | | | • | , |
| | Total other cash flow uses | | | \$ | 392,944 | | | \$ | 404,944 |
| | Total cash outflow | | | \$ | 665,159 | | | \$ | 699,645 |
| | Net Cash Flow | | | \$ | 14,124 | | | \$ | 3,247 |
| | {a} Increased by \$1,000/mo | | | | | | | | |
| | | | | | | | | | |
| | Debt Service Coverage | | | | | | | | |
| | Required Ratio by Bank of New Hampshire-all Debt Preferred Ratio by NHCLF (not required) | | | | 1.00 | | | | 1.00 1.10 |
| | | | | | 1.10 | | | | 1.10 |
| | Budget calculation-all debt | | | | 1.1188 | | | | 1.1205 |

\$

\$

2,160

406,691

15

Member

3,142

\$ 406,068

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Freedom Hill Cooperative, Inc Operating Budget For the Fiscal Year Ending 9/30/19

Interest expense-Bank of NH Culvert Loan

Net operating income for debt service

coverage ratio calculation

\$ Non member 15 **DRAFT 8/14/18** Fee Change Effective 1/1/19 09/30/18 09/30/18 09/30/19 09/30/19 Account Budget Budget Budget Budget Net Cash Flow \$ 14,124 \$ 3,247 \$ \$ Membership deposits (1,000)(1,500)Replacement reserve deposits \$ 30,000 \$ 42,000 Mortgage Principal-Bank of New Hampshire \$ \$ 37,308 35,112 Mortgage Principal-NHCLF \$ \$ 2,095 2,269 Mortgage Principal-Bank of NH Culvert Loan \$ 12,466 \$ 13,448 6305 Depreciation Expense \$ (157,500) \$ (159,660)6223 Prepaid interest amortization \$ (29,646)\$ (29,646)\$ 9077 Amortization Expense (2,094)(2,094)Net income per books-cash basis \$ \$ (96,443) (94,628)Depreciation \$ 157,500 \$ 159,660 Prepaid interest amortization \$ 29,646 \$ 29,646 Amortization \$ 2,094 \$ 2,094 Interest expense-Bank of New Hampshire \$ 274,844 \$ 272.648 Interest expense-NHCLF 35,285 \$ 35,111